

Professional Estimating®



Estimating by hand can be a long and tedious process. Don't let yourself or your estimators suffer any longer. With Professional Estimating®, you'll save time, increase customer service, and improve accuracy by doing take-offs and estimates for all construction phases (including complex roofs and floors) electronically.

With all the easy to use Windows® features in Professional Estimating, you'll appreciate the benefits right away:

PULL DOWN MENUS

FULL MOUSE & STYLUS CONTROL (SIMULTANEOUSLY)

DRILL DOWN FEATURES

POP-UP WINDOWS & LISTS

MULTIPLE WINDOWS /ADJUSTABLE WINDOW SIZES

ON-SCREEN GRAPHICS TO SUPPORT TAKE-OFF QUANTITIES

## *Customization.*

It may sound like a simple idea, but we thought your estimating system should adapt to the way you do business, not the other way around. We customize Professional Estimating to your specifications by creating a database of your SKUs, using your item numbers and descriptions, with your prices. And because of a global search and replace feature, you can easily adapt your system to changing inventory and individual building techniques.

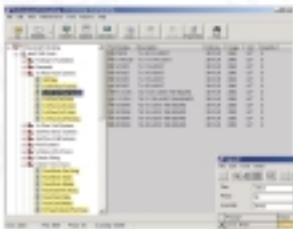


## *Sell what you stock.*

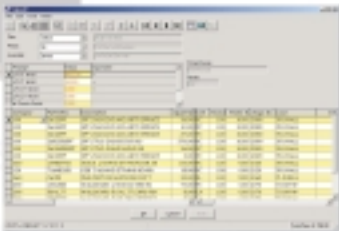
You'll be amazed at what your Professional Estimating system can do for you and your customers. On-screen prompts guide you through each plan via construction phases and assemblies within each phase. After supplying some basic information and utilizing the Digitizer's measuring capabilities, Professional Estimating produces a materials list. And not just the lumber.

It also includes items such as drywall, insulation, paint, anything you want – even plywood clips – as a by-product of the lumber take-off.

Plus, Professional Estimating will convert take-off quantities into ordering quantities, which include waste on a per item basis and rounding up to the nearest practical shipping unit. And when it comes to framing, the system calculates and stores cut lengths for rafters, joists, etc. But before creating a quote, it automatically converts all lumber to your stocking lengths!



Estimating uses a Windows Explorer Directory Tree to help you locate plans easily.



The Take-Off Input Screen allows you to input plan measurements and review the calculated detail all in one Window.

## *And it doesn't end there.*

Professional Estimating easily interfaces with your point-of-sale system (POS), so there's no need to re-key all the numbers. Plus, the system lets you define loads so you can produce pick tickets in "load list" order. You can actually send the job to your POS system one load at a time.

## *With Professional Estimating...*

- Reduce your estimating time by 50%-70%.
- Increase accuracy to within 1% -2% of actual job requirements.
- Reduce or eliminate return trips to job sites.
- Practically eliminate errors of omission.
- Produce timely, accurate bills of material.
- Organize all your job information in the system—right down to specific notes for each stage of the job.
- Increase sales of other products, typically left out of estimates, by including related items such as rebar, mesh, drywall, insulation, etc.
- Control invoicing and inventory with accurate delivery loads.
- Quickly and easily make modifications to an existing take-off.
- Print out labeled graphics of your take-off for builders and sub-contractors.
- Eliminate re-keying through a direct interface to your POS system.
- Increase customer confidence.

## *Customer Satisfaction.*

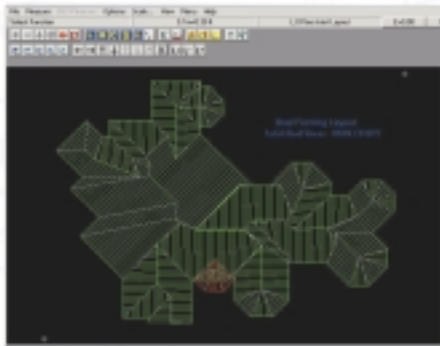
It just makes sense. If you can make your builders' jobs easier and more profitable, they'll keep coming back. With Professional Estimating, you'll not only get estimates to your customers sooner, but they'll be more accurate, more detailed, and more informative. Plus, builders that do their own estimates with our Professional Estimating for builders software, can interface with you via modem or diskette.

More time for your estimators. More satisfied customers. It all translates into more profit on your bottom line. But you can't obtain results until you get Professional Estimating and start using it.

## *Take-offs For Roofs!*

If you're an estimator and you hear someone say, "cut-up roof take-offs," you might turn and walk the other way. The words, "floor systems," can make you change direction as well. Now, thanks to the fully integrated Graphics Digitizer for Professional Estimating, all that is about to change.

Simply lay out your plans on the Digitizer and on-screen prompts guide you through the process. You supply the various pitches of the roof and the locations of the walls, ridge beams, hips and valleys. Then, just click the stylus at key points on the plan. The system does the rest. The same techniques are employed in our joist layout and take-off program.



Graphics Software allows you to pull up your roof layout in 3D.

When you're finished, all rafters (including jack rafters, ridge beams, hips and valleys), sheathing, felt, shingles, etc. are automatically calculated. And the rafters are presented in your stocking units. Display and print a graphic representation of the roof in both flat plane and 3-D! Interruptions are no longer a problem, you simply pick up where you left off. The system remembers where.

With the Graphics Digitizer, there's no more marking up blueprints. You can label and print out sections for builders and sub-contractors. And since the take-offs are saved in the system, you can easily access an estimate you did months ago, make modifications, re-price it, and then reprint it.



Call us at 1.800.569.6309  
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or e-mail us at [info@ecs-inc.com](mailto:info@ecs-inc.com)

We understand your world, a world where time is money.





## Success Stories

"We used to be two to three weeks out on estimates. Today, I can say that we're basically caught up. Professional Estimating lets us do our take-offs about three times faster than before, and they're much more accurate, due to the on-screen prompts that guide you through each plan. In short, Professional Estimating has been a fabulous investment."  
Bob Flood – Wickes Lumber

"My favorite thing about Professional Estimating is the way it makes roofs simple. It calculates shingles in a flash. It figures changes in pitch, all those strange angles and valleys...It's so much easier than doing it by hand."  
Deanne Lambrecht, Simkins – Hallin Lumber

"The format and the accuracy of the quotes are greatly appreciated by our customers. Professional Estimating is now an integral part of the commitment to quality and customer service we provide."  
Stan Torstenson – Stan's Lumber

## About Enterprise

Enterprise Computer Systems, Inc. is the leading systems integrator providing software, hardware, and services to the shelter industry. Regardless of the type of building materials business you operate, one of our point-of-sale products will cover your needs from the sales counter to the back office.

Enterprise offers other plug-in products and services to enhance your Enterprise or non-Enterprise point-of-sale system. These include:

- Document Management
- Executive Information System (EIS)
- Dispatch & Delivery Systems
- E-Commerce
- CAD
- Radio Frequency Products
- Network Services

World-class software and hardware support available via the phone or the Web 24 hours a day, 7 days a week, 365 days-a-year.



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