



With products from 20-20, Andersen IQ, and Marvin Windows—ordering is now integrated with your Enterprise system.

BECAUSE TIME IS MONEY, Enterprise offers interfaces from our core systems to 20-20 Kitchen Design, 20-20 Lumber Pack, Andersen IQ, and soon—Marvin Windows. Ordering kitchens, decks, and windows for your customers has never been easier!

These interfaces, simply put, let you transfer files out of Andersen IQ, Marvin Windows, and 20-20 into your ECS *Pro*, Version 2, 4GL or Dimensions system as a detailed quote. Since you will no longer need to re-key orders, errors are eliminated, correct pricing is ensured, and a significant amount of time is saved as the whole process is automated.

How JT's Lumber is utilizing interfaces to 20-20 and Andersen:

JT's Lumber is Rhode Island's largest lumber and building materials dealer and has been growing steadily since they were founded in 1909. Today, they have three locations and use integrated Enterprise products to ensure smooth operations, including the Version 2 system and productivity products such as Document Management, Dispatch & Delivery, and Professional Estimating.

JT's is an Andersen Circle of Excellence dealer, doing about \$3.5 million in Andersen sales annually. They are also busy with kitchen design, using industry-leading software from 20-20 Technologies to do nearly \$2 million in sales a year. In 2003, they invested in Enterprise's interfaces for Andersen IQ and 20-20.

Frank Doherty, VP and CIO, says, "This is one of the best things we've done. These interfaces are slick tools which automate the whole process. They are well worth the money."

He explains, "Orders can be quite complex these days. Keying each element of the order into our Version 2 system can be very time-consuming. In fact, an Andersen order could take us up to an hour and twenty minutes. This interface tool from Enterprise reduces that time to ten or fifteen minutes." (That's only 12% of the time formerly spent on each order!) This saved time can be spent on more productive activities—like selling and customer service!

The process begins with an estimate in either IQ or 20-20. (Both processes are similar). The estimate is electronically transferred into Version 2 (or another Enterprise core system) as a quote. Then, the order and a purchase order are created.

Call Enterprise today to learn how integrating these simple tools into your system can add profits to your bottom line!

800.569.6309

or e-mail us at info@ecs-inc.com

